



FY 2024 FIRST ANNUAL REPORT

OUR MISSION STATEMENT

Our mission is to improve lives and seek cures for those affected by ichthyosis and related skin types.

OUR LEADERSHIP

The Foundation for Ichthyosis and Related Skin Types (FIRST) is governed by a volunteer Board of Directors dedicated to supporting our mission with their time and talents. FIRST's Board members are active participants in the various activities of the Foundation and are representative of our diverse population.

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Year in Review: A Snapshot of Impact Membership & Community Engagement

118

New Members Joined:

A significant expansion of our community.

127

People Used the Physician Referral

Service: Demonstrating the value of our support network.

Digital Reach & Impact

125,239

New Website Visitors:

A strong indicator of growing interest and awareness.

Top 10 Most Visited Webpages:

- 1. FIRST
- 2. What is Ichthyosis
- 3. Harlequin
- 4. PPK

- 5. Bathing/ Exfoliation
- 6. SLS
- 7. Types
- 8. Collodion Baby
- 9. Itching
- 10. Albuquerque
 - 2024

Education & Support

Attendees at the National Conference:

268 A successful event for learning and networking.

First-Time Attendees:

Highlighting increased engagement and reach.

119

Financial Aid Recipients:

Providing crucial support to those in need.

\$146,000

Awarded in Financial Aid: A testament to our commitment to accessibility and empowerment.

Research

TWO grants totaling \$100,000 were granted to Drs. Keith Choate and Amy Paller for their project "Employing spatial transciptomics to identify drivers of scaling and erythema in ichthyosis" and Dr. Cory Simpson titled "Evaluating novel therapeutic strategies for Darier disease".

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How We Invest Your Money

We believe our donors deserve full transparency on how their money is allocated in pursuit of our mission to improve the lives and seek cures for those affected by ichthyosis and related skin types.

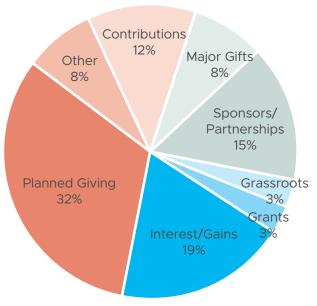
The following pages contain information from our audited financial statements to show how we raised and stewarded donor dollars in FY '23-'24 to empower affected individuals and their families.

REVENUE

Total revenue, gains and other support for the year ended September 30, 2024

	FY '23-'24
Contributions	\$286,657
Major Gifts	\$180,186
Sponsors/Partnerships	\$356,488
Grassroots	\$64,885
Grants	\$75,950
Planned Giving	\$758,423
Interest/Gains	\$447,954
Other	\$182,054
Total Support Services	\$135,300
Total Support	\$2,362,597

TOTAL SUPPORT



Impact of Your Donations

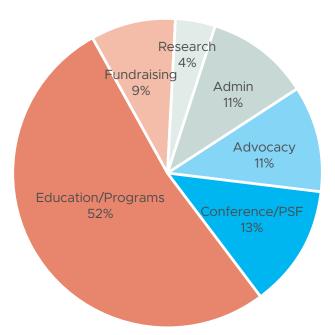
The following pages contain information from our audited financial statements to show how we raised and stewarded donor dollars in FY '23-'24 to empower affected individuals and their families.

EXPENSE ALLOCATION

Total Mission program and support expenses for the year ended September 30, 2024, were as follows:

	FY '23-'24
Advocacy	\$124,847
Conference/PSF Conference/Meet-Up	\$158,702
Education/Programs	\$619,140
Research	\$47,705
Total Mission Program Services	\$950,394
Admin Management and General	\$131,207
Fundraising	\$100,911
Total Support Services	\$232,118
Total Mission and Support Services	\$1,182,513

YOUR IMPACT



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Sustainability for Our Future

FIRST prudently invests reserves in a well-diversified portfolio to ensure consistent delivery of services regardless of the economy or investment environment. It is our goal to maintain one year of operating expenses in reserves.

NET ASSETS

2024

	Without Donor Restrictions	Temporarily Restricted	Permanently Restricted	Total	2023 Totals
Support and operating revenue					
Contributions	\$1,218,343	\$602,550	\$28,520	\$1,849,413	\$676,431
Pass-Through (Movie)	\$65,555			\$65,555	
Net assets released from restrictions	\$252,272	-\$252,272	\$0	\$0	\$0
Total support and revenue	\$1,536,170	\$350,278	\$28,520	\$1,914,968	\$676,431
Operating expenses					
Program services	\$950,395	\$0	\$0	\$950,395	\$620,790
Supporting Services					
Management and general	\$131,207	\$0	\$0	\$131,207	\$73,153
Fundraising	\$100,911	\$0	\$0	\$100,911	\$62,147
Total operating expenses	\$1,182,513	\$0	\$0	\$1,182,513	\$756,091
Changes in net assets before non-operating revenues and expenses	\$353,657	\$350,278	\$28,520	\$732,455	-\$79,660
Non-operating revenues and expenses					
Investment income (loss)	\$447,955	\$0	\$0	\$447,955	\$207,988
Change in net assets	\$801,612	\$350,278	\$28,520	\$1,180,410	\$128,328
Net assets, beginning of year	\$1,172,894	\$643,915	\$237,850	\$2,054,659	\$1,926,331
Net assets, end of year	\$1,974,506	\$994,193	\$266,370	\$3,235,069	\$2,054,659





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2024 Donor Listing (donations made during the 2024 calendar year)

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*deceased